

## Head of Training Services

Position: Head of Training Services  
Corporate Location: Cham, Switzerland  
Industry: Defence  
Job Type: part time in the first phase

Reference Code: CH-2016-008  
Working Location: International and Switzerland  
Start Date: ASAP  
Responsible: Marcel Thoma, CEO Meritis AG



### Introduction

Meritis has a record of accomplishment of more than 15 years in the Defence Industry. Originally focusing on personal ballistic protection, we expand our field of activities more and more into infrastructure security and system integration projects. Meritis is the official Distributor of Virtra Systems in the EMEA Region and guarantees a professional implementation and after sales service with its own service organisation.

Besides installing and maintaining the simulators, after sales training services becomes more and more important. The focus is not only the simulator handling itself but the tactical training for Forces having mainly an SO or SWAT background. The mid-term aim is to build up a team of 5 instructors with a mix of police and military background. Since July 2016 Meritis has its own V300 container based demo system to accelerate sales.

### Tasks and Responsibilities

#### Demonstrations

- Acting as the Law Enforcement Specialist
- Demonstrating the capabilities and advantages to potential clients

#### Corporate

- Responsible for training doctrine and guidelines
- Co-assessing instructor candidates
- Establishing simulator courses (e.g. counter measure active shooter) for law enforcement specialist (Government only)
- Key user for the simulator

#### Training

- Preparing and concluding after sales trainings for clients - mainly abroad
- Responsible for special simulator courses

### Must Criteria

- Having a SWAT or SO background as instructor
- Very good English skills (most of trainings and demos will be held in English)
- Being ok with a part time role in the first phase with the potential to upgrade to a full time position

We look forward to receiving your full application via email to [hr@meritis.ch](mailto:hr@meritis.ch) where a member of the team will be in touch. Thanks for the understanding that we will not give feedback on application, which do not match with the must criteria.